Message Text

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INFO OCT-01 NEA-11 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00 COME-00 DODE-00 DOE-15 H-01 INR-10 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-07 SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /127 W

-----008093 031819Z /72

R 031410Z MAY 78 FM AMEMBASSY TRIPOLI TO SECSTATE WASHDC 5457

LIMITED OFFICIAL USE TRIPOLI 0670

E.O. 11652: N/A TAGS: ENRG, LY

SUBJECT: LIBYA REDUCES CRUDE OIL POSTED PRICE

REF: (A) TRIPOLI 0121, (B) TRIPOLI 0612

- 1. LOCAL OIL COMPANY EXECUTIVE ADVISES THAT LIBYANS HAVE REDUCED POSTED PRICE FOR EQUITY OIL EFFECTIVE MAY 1 FROM \$18.34 TO \$18.17 PER BARREL OF 40 DEGREE API GRAVITY.
- 2. AS NOTED REFTEL B, LIBYAN POSTED PRICES WERE NOT REDUCED WHEN OFFICIAL SELLING PRICES (OSP) WERE REDUCED BY FROM 10 CENTS TO 15 CENTS PER BARREL EFFECTIVE APRIL 1. COMPANIES HAVE SUBSEQUENTLY PRESSURED GOVERNMENT TO REDUCE POSTED PRICES AS WELL. AS EXPLAINED BY ONE EXECUTIVE, REDUCTION IN OSP WITHOUT PROPORTIONATE REDUCTION IN POSTED PRICE WAS COSTING COMPANIES MONEY ON THEIR EQUITY CRUDE SALES SINCE THEIR TRANSFER PRICE IS THE OSP AND LOWER OSP WAS NOT ACCOMPANIED BY LOWER TAX AND ROYALTY OBLIGATION TO GOVERNMENT. (WE ARE AWARE OF INTRICACIES OF PETROLEUM PRICING AND CANNOT VERIFY ASSERTION THAT TRANSFER PRICE EQUALS OSP AND THAT CRUDE-OIL RECEIVING AFFILIATES PASS ON TRANSFER PRICE REDUCTIONS TO THEIR CUSTOMERS.) PRESENT REDUCTION IN POSTED PRICE REDUCES LIMITED OFFICIAL USE

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PAYMENTS TO GOVERNMENT BY AVERAGE OF ABOUT 11 CENTS PER BARREL, ELIMINATES LOSS TO COMPANIES MENTIONED ABOVE, AND MEANS THAT GOVERNMENT WILL HENCEFORTH BEAR FULL COST OF APRIL 1 REDUCTIONS. ACCORDING TO INDUSTRY SOURCE, POSTED PRICE REDUCTION WILL HAVE POSITIVE U.S. BALANCE-OF-PAYMENTS IMPACT OF SOME \$20 MILLION FOR REMAINDER OF 1978, BECAUSE OF LOWER TAX AND ROYALTY PAYMENTS TO

 $LIBYAN\ GOVERNMENT.$

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: PETROLEUM PRODUCTS, PRICE CONTROLS

Control Number: n/a Copy: SINGLE Draft Date: 03 may 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TRIPOL00670
Document Source: COP

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:**

Film Number: D780189-0175

Format: TEL From: TRIPOLI

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780595/aaaaddmj.tel

Line Count: 64 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: 65f898a4-c288-dd11-92da-001cc4696bcc Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 78 TRIPOLI 121, 78 TRIPOLI 612

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 Review Event: Review Exemptions: n/a **Review Media Identifier:**

Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2798747 Secure: OPEN Status: NATIVE

Subject: LIBYA REDUCES CRUDE OIL POSTED PRICE

TAGS: ENRG, LY To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/65f898a4-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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